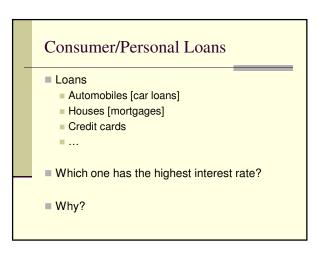
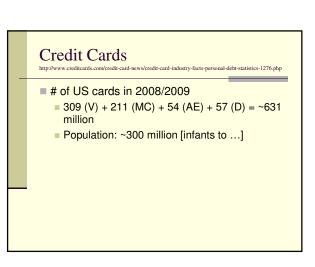


## Why do banks pay interest to you for your deposit? Banks also need to pay for staff, ATM machines, buildings... How do banks make money?

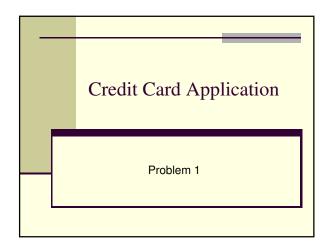
# Deposits vs Loans Banks make money by lending money The interest rates for loans are higher than those for deposits



# Commercial/Business Loans Expand/start a company Equipment Supplies Buildings Staff ...



## Credit Cards http://www.creditcards.com/credit-card-industry-facts-personal-debt-statistics-1276.php # of US cards in 2008/2009 = 309 (V) + 211 (MC) + 54 (AE) + 57 (D) = ~631 million = Population: ~300 million [infants to ...] # of US transactions in 2008 = 9.2 (V) + 6.3 (MC) + 3.9 (AE) + 1.6 (D) = 21 billion = 58M per day = 666 per second (average, not peak)



### Credit Card Application

- Decision (approve/deny) in seconds online
- Software
  - Humans create the knowledge for approval
  - Humans implement the knowledge
  - Programs make decisions

## How do humans create the knowledge?

### How do humans create the knowledge?

- Experience on previous good and bad customers
  - Find characteristics that can differentiate them
- But...

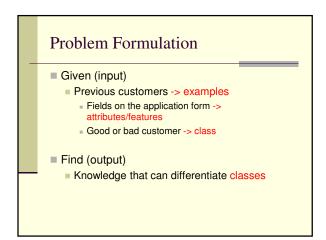
### How do humans create the knowledge?

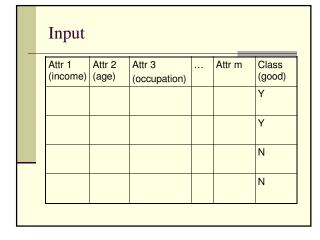
- Experience on previous good and bad customers
  - Find characteristics that can differentiate them
- But...
  - Millions of customers
  - Billions of transactions

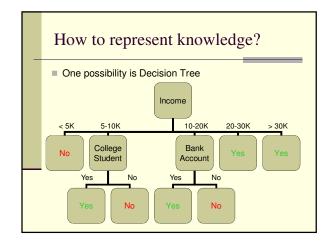
### Credit Card Application Decision (approve/deny) in seconds online Software Humans create the knowledge for approval Humans implement the knowledge Programs make decisions More intelligent software Programs create the knowledge for approval Programs implement the knowledge

Programs make decisions

# Problem Formulation Given (input) Previous customers Fields on the application form Good or bad customer Find (output) Knowledge that can differentiate good from bad customers







Problem Formulation
■ Given (input)
■ Previous customers -> examples
<ul> <li>Fields on the application form -&gt;</li> </ul>
attributes/features Good or bad customer -> class
Good of bad customer -> class
■ Find (output)
Decision tree that can differentiate classes
<ul><li>Simplification</li></ul>
All attributes are discrete, no missing values

### Algorithm overview

Use examples to choose the "best" attribute to be the root node

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  - For each branch

### Algorithm overview

- Use examples to choose the "best" attribute to be the root node
  - Assign examples to each branch
  - For each branch
    - Use examples for the branch to build a subtree (recursively)

### Stopping Criteria (reaching the leaves)

- 1. Running out of attributes
  - Attributes used in the ancestors are not reused

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- 1. Running out of attributes
  - Attributes used in the ancestors are not reused
- 2. Running out of examples
  - Each branch has a subset of the examples
- 3. No confusion in the final decision in the examples
  - All examples in the branch belong to the same class

### Other Finance Problems

■ Business loan application

### Other Finance Problems

- Business loan application
- Home mortgage application

### Other Finance Problems

- Business loan application
- Home mortgage application
- Credit card transaction approval (fraud detection)

### Other Finance Problems

- Business loan application
- Home mortgage application
- Credit card transaction approval (fraud detection)
- Trading (buying/selling) stocks